

## Why Choose Openda QX?

**QX** is the complete, integrated solution for the Wholesale Distribution industry that manages the "whole picture". From Customer Relationship Management (CRM), quotation and ordering systems, purchasing and inventory, warehouse management, reporting and accounts, plus a multitude of additional modules, we've got it all covered! Unlike most other distribution systems, **QX** is NOT an accounts system with additions. We are able to cover ALL areas with an unsurpassed depth of knowledge and understanding.

The aim of **QX** is to achieve your maximum potential, increasing the profit and productivity within your business. We succeed because **QX** covers, in one system, what others can only strive for. This fully integrated system works in harmony with your processes, minimising data entry, whilst maximising output. This has the effect of streamlining your procedures, giving your people time to do what they do best, help grow your business!

While working with management teams to achieve and exceed their goals, our focus remains solidly with the end users, without which a business cannot function. By linking your sales, purchasing, inventory, accounts and despatch systems so fully and with such clarity, your business cannot help but prosper.

Ease of use is also essential if you are to get the most of your system and users. To enable this, the **QX** system is built around logical **UAM's** (Universal Access Modules) which allow for multiple levels of information to be viewed and edited from a single screen.

It is our philosophy that we never know too much to learn more! Therefore our dedicated team spend as much time listening and learning from you as you may from them. By fully understanding your issues we can help you not only to resolve them, but smash the barriers and strive for more....

**"Intuitive and innovative systems embrace the most basic elements: Simplicity, Clarity and Speed!"**



### QX Key Features

- Multi-level Security options
- Full company wide integration
- Single point of access by department via Universal access modules (UAM)
- Multiple points of tracking customers, orders, stock and finance
- Proven technology using the renowned Progress Software
- Logically formatted for ease of use
- Comprehensive reporting to enable detailed management analysis
- Transparency of processes at user level
- Clear tracking from enquiries through to delivery and beyond
- Digital Image management; supplier and customer documentation

### Key Benefits

- Improved sales volumes and values with detailed history of purchases and products
- Fast customer throughput and order turn around
- Efficient utilisation of essential resources
- Better stock control and reduced stock holding
- Increased standards of services to customers
- Reduce errors and eliminate duplicate data entry
- Control gross margin level to increase profits